

VOLUME ONE

ISSUE THREE

AUDITOR & PHILOSOPHER

The NEWSpaper for the working auditor. The Auditor & Philosopher is an independant communication via whose goal is more communication between auditors, between groups, and in the field of Scientology.

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April 30th, 1957
3433 E. Ft. Lowell

Woody McPheeters, HCA
Tucson, Arizona, USA

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editorial rumbling

Projects - ever make a list of all the things that a Scientist might be interested in??? Present it to your groups, and see what happens !! (my list had 55!)

Control --- here is something else you might take a long look at.....including its gradients.. The HS & HiHi Indoc, just a little more sharply gradiented than done in the 17th ACC, is a real killer for anyone, auditor or raw public. This package, plus some real sharp techniques on Learning Rate, will make an 'Executive Training' package that could sweep the nation...

Incidently, are you using enough control on your pre-clears to give them security where the going gets rugged, and to keep up processing speed when the yak gets.....???? Try more, and surprise yourself---

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CONVERSATIONAL REPAIR OF HAVINGNESS

Evans W. Farber, MDA, Hga, F.Scn.
1608 N. Kenmore Ave, Apt 2, LA 27, Cal.

There is such a thing as a repair of havingness by conversation.

The world's best auditors have been doing it for years. Briefly, the steps are these:

a) In a session, when a repair of havingness is intended, the auditor originates something to which, he is fairly certain, the preclear will answer "No". The origination can be either a question (the easiest), a statement, a comment, a command, or even an act or an action. When he receives the reply, the auditor acknowledges it.

b) After he has done this a few times, say three or four, he then originates something that he is reasonably sure the preclear will reply "Yes" to. For this some form of the question "Are you certain?" seems to work best. It should be asked with the intention of getting the preclear to ascertain the correctness of his previous negative answers. He will reply "Yes, he is sure that he hasn't blown up any planets recently", and the auditor acknowledges that.

You will actually witness the preclear experience an immediate and observable repair of havingness. In fact, he'll usually burst out into cheerfulness. Don't you be surprised at the speed with which this happens. More often than not, it will occur while the preclear is still delivering the answer to you. Acknowledge his "Yes" and then continue with the process of the session. That is all there is to the technique. Got it?

Bear in mind that this is a repair, not a remedy. Using it, you will produce some cheerfulness and I think that pc's can use it.

The auditor will cognite at once that such a method would naturally have wide application because it could be used in sessions, in lectures, and in casual conversations. Indeed, use of this method is helpful in preventing that drop in havingness which frequently accompanies a period of communication or conversation, or both. Ideally, it should be done with unobtrusive interest in the betterment of the pre-clear, audience, or companion in conversation as the situation may be. And, as I say, the world's best auditors have been doing it for years.

On the wider scene, public speakers of all kinds have known for some time now that listeners have in general three types of answer: YES-type; NO-type; and non-committal type. Instinctively, they have used this knowledge without being able themselves to formulate it for teaching to others. They have just done it, knowing that a public speaker must produce the effect of increasing his listeners' havingness (in some way or another) if he is to remain a public speaker,.....with an audience.

Demagogues arouse their listeners to a pitch of dull anger (some increase in havingness) by getting several NO-type answers from them, then suddenly getting the YES-type answer to some such destructive proposal as burning a library, destroying a church, or liquidating a people.

Demagogues employ these steps to get people up to anger but they prevent them from reaching cheerfulness.

Inspiring speakers of good will may arouse their listeners to an indignation by getting several NO-type answers, but they discharge their responsibility to humanity through generation of cheerfulness and enthusiasm as well as indignation, in getting the YES-type answer to some such constructive proposal as building a church, establishing a library, or creating a new people. Same method, but a better purpose.

Auditors can use repair of havingness by conversation to produce and maintain cheerfulness and good spirits in preclears.

There are many things an auditor can do to repair a preclear's havingness. This method is an addition to that list, and is not a substitute nor replacement for anything you may already know.

Here are two examples, employing questions: (originations may be serious or not, as the situation requires)

Are you in trouble?.....OK. Is this too tough for you?.....OK. I'm not going too fast, am I?.....OK. Sure, now?...OK

Are you swimming in the street?.....OK. Are you strolling on the bottom of the ocean?.....OK. Have you ever married a horse?.....OK. Are you sure you never married a horse?...OK.

Ask him a few questions that you feel pretty sure he will answer NO to, then one question you are fairly certain he will answer with a YES, which ascertains the correctness of his negative answers, and the preclear will experience an observable repair of havingness. That's it -- Repair of Havingness by Conversation!!!

#

Ed.Note: Thanks a lot, Evans! You have explained and codified a phenomenon that I had been vaguely aware of for a long time. The obvious is so easy to see and deal with -- after somebody is keen enough, and observant enough, to see it, isolate it, and state it

Evans, in case you don't know him, is himself one of the best and longest experienced auditors in the business, and has made quite a few major contributions -- notice that Fellow degree!!!!

An additional note here is the datum that communication itself does not reduce havingness. It seems to be a universal association with speech thru noise and explosions causing destruction. There is also the As-ising of bank mass, if one is to some extent aware of it in communicating thru or about it. As-ising, not comm, as-ises. Alive, present time comm can increase havingness thru making or duplicating mockups.

#####

Establishing a Professional Practise in Scientology

"Wing" Angell, D.Scn., D.D.
The Crittendon, Apt. 301
428 St. James Place
Chicago 14, Illinois

Establishing and maintaining a professional practise is easy, but it involves three activities, which must be done continuously. These activities are: Communication, Results, and Example.

Let's take the last of those three first. A professional auditor should, at all times, be a living example of Man at his best in the physical universe.

The auditor should himself 'be in good shape'. He should have a high level of motion; he should have a high level of tolerance; he should have a high level of enjoyment. These manifestations can be brought about either through deciding that this is the way to be, or through processing.

The auditor should be able to audit. His expectancy level on his preclears should be so great that major improvement on cases entrusted to his care come about within minutes of the start of any given session. His results should be very noticeable to the preclear, and to everyone in the preclear's environment.

The auditor should be able to communicate. He should be able to write, to lecture, to engage in conversations, to sell Scientology. Having or attaining these abilities, the auditor should use them overtly, constantly, and well. He should be able and willing to sell intensives on the street to strangers.

OKAY! So that's enough of the high-flown talk. Let's get down to business -- all right? Fine. Now--let's suppose that you are, say, an HCA just out of training, and wanting to do a bang-up job of being an auditor. Here's what you can do. First, you talk to people, individually and collectively. You don't give an HCA course to everyone you meet, you just find some simple thing in Scientology that people can agree with, and you talk about it. You don't hold out vast promises that are above the acceptance level of our cynical society, you just find some simple thing in Scientology that people can agree with, and you talk about it.

In doing this, you re-inforce their stable data, and make Scientology a certainty to them instead of a mystery. Then they'll want to know more, instead of being confused. Where do you find these people? You find them in drug stores, buses, canneries, theatre lobbies, meat markets, the homes of your friends and relatives, etc, etc. There are lots of people.

As soon as possible, you get a group of these people together. You say something like this "I'm having a bunch of people over this evening for some fun on a new subject. You'll be there, of course!" You may have to do this several times before you get thru the lag and get an agreement, but remember that you're an auditor. If done with good ARC, this even works with strangers.

Do this with enough people to make a group of comfortable size, making the time of the meeting and the address very definite. OK? Now, you have a group. Again, give them something simple that they can agree with, such as a simple explanation of the tone scale and how they can use it in business and in dealing with people in general. Remember, keep it simple. Get them to originate communication about it. Give them lots of acknowledgement. Then own them. Get their names, addresses, phone numbers. Get their agreement to attend another meeting at the same time and place next week and bring a friend. Give them each one of the Associate Membership Card-and-Buttons. Say to them, "These are your memberships in Scientology. And by the way, they cost a dollar." Expect those dollars, and you'll get them. Have plenty of books displayed for sale, and sell them. Excellent introductory books are Ron's Fundamentals of Thought and Problems of Work are very excellent, as is also Jack Horner's Summary of Scientology. Look at your audience, and sell the one that will be most real to them.

During your third meeting, propose that the group become an official group affiliated with the Founding Church of the H.A.S.I. Explain the advantages, such as discounts, etc. Try for Special memberships, and settle for nothing less than General memberships. Announce a Personnel Efficiency Course, or mention one that is in existence nearby. (it's better if you teach your own) Talk about processing -- its purposes and advantages. Ask your group members individually to become preclears. Remember to flatten the lag.

Now-- you have preclears and you're in business. Get fast, stable results. The world will start beating the proverbial path. Add to the above activities free public lectures and group processing, church services, more groups, and you'll find yourself very busy, and VERY prosperous.

In my own case, these things have worked very well. I am customarily booked up solidly with preclears three months in advance. As this is written (October 1956) I have a full appointment book right up to Christmas week, and have booked intensives as far in advance as the last week in April.

My weekly program is as follows:

- Monday thru Friday, 9 AM to 3:30 PM, Individual Intensives.
- Tuesday evenings, Introductory Scientology group for new people.
- Friday evening, Free Public Lecture & Group Processing.
(average attendance about 40 people)
- Sunday mornings, Church service.
- Sunday evenings, preclear testing - before & after processing.

We have recently organized an auditor's council in Chicago which meets every other Sunday night. From this group have been selected instructors for Personnel Efficiency Courses, Advanced Basic Courses, and we have many other activities now going and others in the planning stage.

My work as a voluntary, all-denominational chaplain for the Chicago Fire Department gives Scientology good publicity. You could do this in your community too, for the Fire Department, Police

Department, Red Cross, or some other active organization. It produces preclears.

If you are overtly selling Scientology; if you consistently get results; if you never have a 'case' in public, you cannot help but be a successful Professional Scientologist!

Let me hear from you on your personal problems. I'll do what I can to help.

ARC, Wing.

(the above article by Wing is a reprint from The Second Terminal, Nov. 56, 31805 Bond Blvd., Farmington, Mich. It was so much in line with the policy and interest of the A & P that permission to reprint was requested from Wing and Frank Sullivan, editor. Thanks!)

Wing sets his standards high -- and has lived up to them, as many can testify. For those of you who may feel just a bit overwhelmed by these requirements -- consider....first, that abilities are not absolutes, but gradients. You have all the listed abilities to some extent -- just start stretching yourself out a bit. Another interesting point on abilities -- they are really the expression of your willingness to do and be. If this doesn't make much sense at first, get someone to run you on Find (or even better, Invent) a consequence for _____. Fill in the blank with good auditor, or making money, or most any ability you care to name. Ability as willingness will start making sense real quick!!!! Here is Frank Bannister's viewpoint: (ACA, 97 No. Holliston Av, Pasadena, Cal.)

"I consider the first, most important, and only necessary prerequisite to getting pc's is getting audited up to "where you can get pc's!" To that point in the Phoenix-coined phrase, 'bold as brass and nice as hell!'

"I tell pc-poor auditors this and those who never hear me -- this the majority so far -- do one of two things, or sometimes both: they repeat the question to me, I tell them again, they nod brightly and repeat the question, etc, and etc.

The other thing they do is go take a course, come home, wonder why their time isn't filled, see me again, and ask, How.....etc!??? Other hand, occasionally a guy or gal will snap this up-- some have to think it over -- and say, "will you audit me?"

I will not ordinarily turn anybody down if I have any free time. But I've learned that they also have to be willing to sacrifice something, perhaps only a little, but something very definite, something they can cognate on. (doesn't have to be money, tho this is usual, but something real) This adds the importance. So... the people I audit get pc's, if they are auditors.

Ed.note: The academy is currently using terrific training techniques to get the auditor to this point --and also insure rapid pc progress. Namely -- training in Control, with extremely High ARC. Honest, these two factors are NOT contradictory!!!! Bold as brass, AND nice as hell!!! This will get you friends, pc's, groups, and --- and insure that your pc's succeed as they deserve. Try it!

Sterling Subscriptions

Jack Parkhouse, HASI, London, writes to say --- with regard to your readers difficulties on finance....If you will have them send their cash to us we will place it to your credit to be taken out by you in the form of books or Certainty's or what have you.

The British equivalent of \$2 (the subscription) is 14/-.
He says that means fourteen shillings. Thanks Jack.

So -- please send those fourteen shilling to the HASI, 37 Fitzroy St, London W.1, ENGLAND. Enclose a note that it is for the account of Woodward McPheeters - that's me! And don't forget to send me a note too -- so that I can get you listed as a subscriber. A letter for publication would be much appreciated too. Thanks, cousin.

British Commonwealth

Margaret Barker, HPA
157 Spring St.
Melbourne, Victoria
Australia

...so you get this Communication terminal located, I am a Farrell trained Aussie HPA. (that is John & Tuc Farrell) They are a mighty combination and have done a terrific job here. I have been a full time auditor since Training Unit One 20 months ago. I run a large public group and a P.E. Course, also have a flourishing Auditing Practice. I agree with you we are missing out and letting the Dale Carnegie-ites collect off the gravy train. Our mock-ups here are getting bigger, this year we move into industry and we are going to use Problems of work as our introduction. This little volume looks like the answer we have been waiting on for the gradient leadin. Trust the Boss to write something at the right time!!

We want some help from you, Woody. I must get Australia throughly located; if I don't do this before LRH arrives here I'm sure some of the field will be fully convinced that he has left the Planet!! Will you disseminate the following information for me? 1) Audtralia IS on planent Earth! 2) It has large cities with buildings and people in them. 3) We wear clothes, eat COOKED food, smoke cigarettes. 4) We drink both tea & coffee. 5) The streets are paved and motor cars run on them and we have Airports. For large airplanes! ((maybe that is for planes to Up Over! Ed.))

At our Easter Congress HASI, Australia will be just two years old, and we are getting this body to walk, and getting ready to gallop. If you want any more information from "Down Under" will be delighted to give it to you.

John & Tuck Farrell
157 Spring St.
Melbourne, C.l., Vict.
Australia

Did want to give you and others some idea of what Tuck and I and others in the Australian operation are doing. We have been here since April 55 and having an interesting time of it. Melbourne has one of the ... less predictalble climates you would ever find,... plus being a rather ... 19th century-ish sort of place. we began in a private house and then moved into a building downtown heavy key money for the lease The main thing is the fact that

Scientology goes well here, but the commlags you hit are terrific, and it won't do to push the Australian commlag at all. Until I discovered this, this country had me more than a little puzzled. ...in the states you mostly 8-C people with a lot of 2-way and some vigor in keeping the 8-C in. Here you just have to keep them running thru the commlag until they come out of it.

(Ednote: you might be amazed at the slowdown here since you left. All too often, you have to use good auditing procedure in order to buy something you want! and they have!)

We have trained over sixty (60!!!) HPA's here and are gradually getting them all into practice. Auditors make something like \$60 a week here in full time practice, which is better than bank managers and comparable brackets get.

Tuck and I are hoping to get out of here and home for a couple of months sometime this year (summertime up your way) go to Wash. for some processing and some instruction and then head back. We are likely to spend three or four years total time here getting things going in real good style.you may not know of Julie, who is the addition to the family dated July 55, born here in Melbourne....now 17 months, healthy and happy. Reminds me a bit of her aunt Scott (Lough Tucker Richmond's girl, about 4 yrs, in Washington). We are expecting another baby about the end of April, which will bring the Aussies in the family up to the number of Yanks. Hope it's a boy, which will cut down on my being outnumbered by Gals.

Ed: Who is taking the next boat? Sounds good there. Looking forward to seeing you-all -- it has been since 54, no?

Frank E. Turnbull, Dson
HASI, New Zealand
7 Ardmore Road, Herne Bay
Auckland W.1, New Zealand

Frank writes to say: Thanks ... Dale Carnegie article...tone 3.5-4.0...valuable ..have gone ahead utilizing your suggestions .. Phyl Hambrook & Steve Stevens, both HPA's and first class people are really thrilled with results. I will get them to send you a report, which may be handy. (I'll hold you to that promise, Frank!) We will also put you on our mailing list for "Affinity" our local mag, going for 2 years now. (Thank you very much!)

(Frank, you, and everyone else are welcome to copy and use any material you want out of the A & P. Glad you liked "What it will Do". Cannot of course vouch for contributed articles, but I am sure it is all right to use or copy any of them also)

You will be pleased to know that Scientology is going ahead smoothly and quite speedily here in N.Z. And, this has been the case for the past three years. The HPA'S here are quite busy running Basic Courses and processing. My job is running HPA classes (Hubbard Professional Auditor, the British Commonwealth equivalent of HCA) and overseeing the rest of the field. We are looking forward at present to the Human Problems Congress at Easter....also to seeing your next publication, and hearing how you got on at the ACC. All the best, Frank.

Ednote: Sounds like things are really going Down Under. I'm going to be forced to put up a world map -- I'm sure that N.Z. and Melbourne are more than the 100 miles apart I feel they are from here -- subjectively. Am not putting much, if any, of my own material in this issue. Letting the data digest, and also experimenting with a brand new course, teaching CONTROL (!!!!!)

EIRE

Dear Woody: 3-21-57
Saw A & P thru my
father, who you call Philip Franks.
Have seen issues 1 & 2, very inter-
esting. Can you let me have some
more? Can't pay you but we're send-
ing Associate Member Scientologists out to the States from Dublin!

Antony A Phillips, PhD HPA
American College of
Personnel Efficiency
69, Merrion Square
Dublin, EIRE

Have just taken over the College from Chris Morris -- its very
interesting work. Glad to see some one getting to work sending
some comm around. This should help to integrate us.

One of our problems here is stable data -- Catholic Church is
all powerful -- I wonder how our people will fare when they go to
the States and get Church of Scientology and whole track thrown
at them!?!?

Other problem here is unemployment -- approx 50% of the people
you meet have been unemployed for about 6 to 9 months, 25% are
right now. So they get out of the country as fast as they can --
some using us as a via when they have no one to sponsor them in
the States.

Best wishes, Anthony Phillips.

Editor's Note: Notice the underlines! Sounds like a damn nice
thing that they're doing. How about giving them some help and
doing some sponsorship of immigrants? I don't know what the
regulations and responsibilities are, but I don't believe that
they are too severe for a lot of us. How about it? Drop Eire
a line and volunteer to sponsor someone.

Jean Thomason, DScn
Director, Tech. Div.
HASI, London
37 Fitzoy Street
London W.1, ENGLAND

Yes, thanks Jean, I enjoyed both courses
(16th and 17th ACC) tremendously.

Jean says that she is "pitching in"
getting Scientology well disseminated
throughout the U.K. Just recently

inaugurated a program of traveling around
and visiting all the Groups in the country with a view to getting
them into action and increasing their numbers and our Membership.
So far this plan is working very well and not only do we increase
ARC but also the visibility on Scientology and the HASI as the
central organization. These visits are weekends, in addition to
other events. (EdNote, can affirm this from recent personal
experience, as I had a stopover in St. Louis, with what seemed
to be the same results. Ever think of having groups in a couple
of neighboring towns, and doing commuting on a weekly or monthly
basis? This also more or less makes one's time in any one place
much more valuable.) Things are apparently pretty fast moving
there, preparing for, and having Ron for their big Congree on
Nuclear Radiation & Health.

Those lovely English Addresses!
Eileen says this is her new
parmanent address. And here, at
last, is the scoop on what Magic
Casements is!! "Both a WEST place
and a viewpoint. Both shift at my will. For Magic Casements is
my caravan & is now developing a few more, situated in most
beautiful English countryside with wooded hills, known as downs,
where pheasants, owls, blackbirds, wild duck, etc, abound, even

Eileen Hibberson, Dscn, etc.
"Magic Casements"
Fairfield Farm, The Causeway
Peterfield, Hants, ENGLAND

wild cat. It got its name by my trying to tell an old friend of mine, a writer & poetess what my feelings were when I walked into it." Attention Batchelors in Scientology -- Eileen says that she has some very nice batchelor girl friends in Scientology. I'm gonna travel yet -- all the best girls in Sci. seem to be already taken -- I'll either have to make some, or move!! I think Eileen is one of the best correspondants yet -- I have yet to write direct to her -- I'm hanging my head, and promise to do better soon -- and have several very nice letters from her. She writes just as nice letters as she does articles in Certainty.

other places

Owen has quite a 4th dynamic project mocked up here. Let him tell you a bit about it: Goal: 1. To establish and maintain good

Owen E. Nasr

3010 N. Baltimore

Tacoma 7, Washington

2. To instruct others in the fundamentals of good two-way communication so that they may in their turn establish and maintain good two-way communication.

Means: Chiefly mail; letters and postcards.

Cost: Infinitesimal. (do you know that an air-mail folder, obtainable at any postoffice, which will go anywhere in the world, is just 10¢, one thin dime!?! It is in format, something like the old V-Mail folders)

Results: People will realize more and more that there are other human beings in this world, and that they themselves are being recognized as human.

Scientologists will have established Communication, Reality, and Affinity with them, will have caught and held their attention and interest and will have opened the way to their accepting and using Scientology.

Reward: Infinite.

Owen says a great deal more in his article in the Comm Bridge, the very excellent magazine put out by the Founding Church of Washington at 100 Cloverdale, Seattle 8, Washington (state of), but I'm sorry not to have more room for more of it. Owen has a real good Fourth Dynamic mockup here -- and one that you can carry thru on, without even leaving your house!!! What about that? guys, how about following thru on this -- you can do something on the fourth dynamic, and enjoy it too. Owen also volunteers to help you get in touch with some foreign pen pals, if you don't take advantage of the sources that you have on hand. Just drop him a line at the address above.

Some of the possible sources: local Consulates, Embassies, or Legations; any world-wide religious organization; YMCA, YWCA, and similar groups; Lions Club, Rotary, etc; Big Businesses like National Cash Register, big drug houses, etc; US Information Services and British Councils; United Nations UNESCO; banks; local travel agents; the foreign language teachers in your high school have correspondants of your children's age, and most children have parents over there too; Ability Major 3 has the most recent list of Scientologists; I'm sure HASI would give you addresses in most any country you care to name; & the A & P gives addresses.

Congratulations, Owen, for this push along the 4th dynamic! And you-all, don't miss the fun! I'm getting letters from all over, and it is a ball!

#in a t t h

more places

Jack & Melody Horner
Sylvan & Lois Stein
4711 North Central Expressway
Dallas 5, Texas (LA 8-8572)

Dallas is on the way! This twin pair, known I'm sure to all of you, has now located in Dallas, and according to reports, has things building up at a fast rate. Jack, one

of the very, very best auditors we have, and the only person that I know of who has taught an ACC besides Ron himself, has returned to the states, bringing with him a truly lovely wife, Melody. I think I'll go to South Africa, if that is a sample! Jack is also the writer of that very excellent book, available from HASI, Summary of Scientology. The South Africa edition is Fundamentals of Scientology. It is a book which I would recommend to those who come in more at the Dianetic level, rather than the very high cause level of Fundamentals of Thought. Ron's text cannot be beat for teaching use, but I believe is a bit too brilliantly simple for normal homo sap to read. It is not quite complex enough for that.

Sylvan and Lois I'm sure are also familiar to all, and the pair are going to be something for Dallas to confront. WE're all expecting great things from you four. I'm hoping for a report from them for the next issue. The address above is Sylvan's, but Jack lives in the immediate vicinity.

Pedro writes to say, in a very nice letter, that he would like to correspond with other auditor's, in Spanish OR English. Most of his auditing is done in Spanish, and I'll just bet that he has some translating on Fundamentals and Problems of Work already done.

Pedro A. Gotay
Box 635 (HCA)
Rio Piedras
PUERTO RICO

Ron & Pat Arnold
6243 Cycle Lane
Seattle 6, wash.

Ron and his pretty new wife, Pat -- they just got married in December -- in a Scientology DOUBLE ceremony, no less -- write to say that they are getting settled in, etc -- and the

etc turned out to be enough to keep about three people busy!!! Ron, in addition to working full-time at Boeing Aircraft, is running a Scientology seminar with the most fascinating titles -- I'd love to take it myself! -- building a house about sixty miles away on the Olympic peninsula (the Egg & I country, its beautiful), writing stories, being a father (Pat has four kids, I think the count is), auditing, architecting, doing a Scientology research project, and --- oh yes, -- he also writes long letters, as does Pat.

They are part of the Founding Church of Washington -- one of the most active groups in the country -- if you want to hear about the activity there, subscribe to the COMM BRIDGE, 859 Cloverdale, Seattle 8, Washington, at 3.50 for two dozen. I'm lucky -- I managed to conn them into an exchange subscription!!!

Ath. Athanassoulis, BScn
2, Doubion Street
Cairo, EGYPT

writes to say that he would be glad to correspond. How about letting us know what your activities are there along the

Nile? Have you tried P.E. Course technique, as compared to group auditing? How many speak English? What are they like? What do they do? How do they audit? Some of us travel, you know, and might be glad to stop off enroute, bring you the latest, and help your local activities for a bit.

more places

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Seattle 6, wash.

Ron and his pretty new wife, Pat -- they just got married in December -- in a Scientology DOULLE ceremony, no less -- write to say that they are getting settled in, etc -- and the

etc turned out to be enough to keep about three people busy!!! Ron, in addition to working full-time at Boeing Aircraft, is running a Scientology seminar with the most fascinating titles -- I'd love to take it myself! -- building a house about sixty miles away on the Olympic peninsula (the Egg & I country, its beautiful), writing stories, being a father (Pat has four kids, I think the count is), auditing, architecting, doing a Scientology research project, and --- oh yes, -- he also writes long letters, as does Pat.

They are part of the Founding Church of Washington -- one of the most active groups in the country -- if you want to hear about the activity there, subscribe to the COMM BRIDGE, 859 Cloverdale, Seattle 8, Washington, at \$3.50 for two dozen. I'm lucky -- I managed to conn them into an exchange subscription!!!

Ath. Athanassoulis, BScn
2, Doubton Street
Cairo, EGYPT

writes to say that he would be glad to correspond. How about letting us know what your activities are there along the

Nile? Have you tried P.E. Course technique, as compared to group auditing? How many speak English? What are they like? What do they do? How do they audit? Some of us travel, you know, and might be glad to stop off enroute, bring you the latest, and help your local activities for a bit.

H. Charles Berner, DD, DSen, etc. 1 hear that Charles (haven't yet had the luck to meet him personally, or hear from him) is starting an HPS -- that is

Hubbard Provisional Scientologist, the new title for the field trained semi-professional -- Course on April 22nd, and already has it filled to capacity. Congratulations! I'll bet that if he had more applications, he would just take on an assistant, tho. His fee is \$300 per student, and I understand that at least part of this is credited against the central organization HCA degree, when one goes to take that. There is even a rumor that he is willing to come to and teach an HPA class where you are, for 8 or more students, this fall or winter. If you are interested, drop him a line.

Enjoyed getting acquainted with one of my first subscribers while in Washington. George R. Tullis 209 Chamber of Commerce Building Baltimore 2, Maryland
George is one of the bunch in the night HCA class, and commutes three times a week from Baltimore, plus some others whose names escape me at the moment. These night school guys are ones to keep an eye on -- you can tell that most of them are going to really make a big success for themselves in Scientology.

Phil & Kathy Talent Congratulations to you, Phil, on completing 1627 19th St., NW your HCA. Phil also has a PE course going Washington 9, DC in Falls Church, Virginia, and is working full time. (his last name used to be Spickler, in case Talent is unfamiliar) Kathy -- a doll if there ever was one -- is over half way thru her HCA by now. I'm hoping they'll come back to Tucson -- how about it, kids?

John & Margee McCormick Margee -- dear classmate of the last Ruth Knudsen two ACC's -- worked on my stammer for Ch. of Sci. of San Diego about 45 minutes one day, and now it 116 W. Washington St. is on & off, unpredictable, instead of San Diego 3, Calif. just quietly being there most of the time. Stinker! However, can now do

it at will -- that's an ability of some kind. The Tucson group tell me that you-all are responsible for some changes here, from renting out your Radiation Congress tapes to them for two weeks. They all had a ball -- which is no surprise, it was a really excellent Congress. Recommend these tapes, very much.

Ruth wrote to say that their book program is getting underway, and that they are getting racks to put in drug stores, markets, bookstores & etc, that the Portland group had the tapes before Tucson, and that John & Margee have a newer Austin-Healey. This one is green and white, instead of the little red wagon, and -- get this??? -- drove in Palm Springs race last November, and are entering more this spring! Wonder how they would make out against the Halpern's racing stable of Jaguar & Mercedes 300SL?

Maurice Radell, DSen, is teaching Basic Courses and lecturing at 756 Curfew St., St. Paul 14, Minnesota.

ADVERTISING - for all of us!! IMPORTANT!

Ron Requested, at the Radiation Congress, that all of us here in the States be on the lookout for trade magazines, professional newspapers and so forth which carry ads. Central is looking for these in order to advertise books.

This is quite important, as most of these magazines are hard to find by any other means than this.

Tests have shown that the greatest return per dollar invested in advertising, for our type of material, is through and in this type of specialized publication.

Please send copies of any which you find to Ron, or to Leigh Richmond, Public Relations, 1812 19th St., NW, Washington 9, DC.

Frank Kennedy, HCA
205 Gower St.
St. Johns, Newfoundland
CANADA

Frank tells me that things are just a bit slow, since he can't seem to put in over 12 hours per day of working time!! Between being personnel manager for a big auto distributor, private auditing, and group work, he sounds busy, but Frank says he will find time to answer any letter which you might send him. Frank has found a gimmick that I have never seen before -- a rubber stamp with a photographic impression of his face. Hey, how does one go about getting one, and how much do they cost?

Yes, I would very much like to have that report on Scientology in Industry you suggested, and I'm sure that most of us would. That is a field that I'm looking at myself, thru the mockup of employment agency and efficiency class teacher.

Frank Sullivan, DD
31805 Bond
Farmington, Mich.

This is another Frank, also a Editor very busy one. Those of you SECOND TERMINAL who are interested in a technical type Scientology publication are recommended to him. Drop him a line. His subscription rate is \$2.00 per year. His latest carries technical material from the Congress articles by himself, Charles Berner, and a future plan by Jane Waterman, plus a very nice story (sf type) by Mario deMac.

Frank is very interested in putting out a "Past Lives Newstand Magazine" with very carefully controlled comm-lines to the main body of Scientology, and is looking for stories, and especially cross-checked between people-who-haven't-met-this-lifetime type material. He figures it to look sensational, right at home between "True Story" and "Confidential". If you have an interest in para-Scientology material being published, by Scientologists, without having a direct Scientology label attached, write Frank. This sounds like a good commline to establish, having the minimum number of vias to keep it from disturbing other public commlines.

Frank also tells me that George Siedler, Scientologist in Ill., and also a book and magazine distributor, has had quite a bit of success in putting follow-up cards in Bridey Murphy books.

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Sorry, no table of contents insert this time. Will make it up the next issue. Too much to do after being away 3½ months.

Woody.

Group Intensive -----Monday, July 1st thru Wednesday July 3rd
24 hours for \$50 --- directed by Nibs
Before and after testing --
Congress members only.....

in
wash.
dc

FREEDOM CONGRESS, July 4th, 1957
Conducted by L Ron, the Ol Doc himself
Thursday, 4 July thru Sunday, July 7th.
At the Shoreham in Washington, the D of C
Followed by the 18th ACC

More fun to travel in parties, you know. May I suggest that we make
arrangements in advance a chartered railroad coach, plane or
would be a ball. Failing that, arrangements to make the same flight
or train, or car pools would be a reasonable facsimile.....

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